

# Fraser Valley Edition Supplemental Report

*Not intended for Marketing Purposes*

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



**SnapStats**<sup>®</sup>

November 2014

Produced and Published by SnapStats® Publishing Co.  
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# YTD AND HISTORIC STATISTICS

## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1925	500,000	197	96	40
2009	NA	NA	2802	495,000	184	97	41
2010	NA	NA	2581	511,500	198	98	38
2011	NA	NA	2672	528,656	205	96	30
2012	NA	NA	2316	540,000	214	97	27
2013	14	14,862	2041	554,750	219	97	28
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>2390</b>	<b>\$521,651</b>	<b>\$203</b>	<b>97%</b>	<b>34</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	976	94	557,000	NA	96	47
February	13	1097	146	522,500	NA	97	27
March	12	1199	140	552,000	NA	95	19
April	15	1312	198	553,500	NA	97	23
May	14	1429	201	536,000	NA	98	22
June	15	1418	209	553,000	NA	97	25
July	17	1415	246	575,250	NA	98	30
August	14	1352	195	558,500	NA	97	29
September	12	1358	163	576,000	NA	96	27
October	14	1265	181	558,900	NA	97	30
November	12	1,171	143	560,000	224	97	38
December	16	870	135	525,500	209	96	45
<b>ANNUAL AVG</b>	<b>14%</b>	<b>1239</b>	<b>171</b>	<b>\$552,346</b>	<b>NA</b>	<b>97%</b>	<b>30</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	991	125	528,000	217	97	31
February	14	1116	157	548,000	227	98	24
March	13	1227	164	538,750	226	98	18
April	15	1351	202	569,750	228	98	21
May	19	1404	260	585,500	231	98	21
June	18	1402	248	568,950	224	97	27
July	20	1357	268	576,000	215	98	34
August	15	1337	205	583,500	219	97	31
September	17	1270	220	572,500	230	97	30
October	20	1195	235	599,900	224	99	33
November	17	1042	179	572,000	222	97	37
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>16%</b>	<b>1245</b>	<b>206</b>	<b>\$567,532</b>	<b>\$224</b>	<b>98%</b>	<b>28</b>

\*BLUE: BUYERS MARKET: 0 -17    WHITE: BALANCED MARKET 18-22    SILVER: SELLERS MARKET: 23+    SOURCE: FVREB MLS®  
 ALL DATA RECORDED IS MEDIAN.    ATTACHED PROPERTIES: CONDO'S & TH'S    DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1911	262,000	221	97	31
2009	NA	NA	2093	255,000	207	96	41
2010	NA	NA	2001	254,200	217	98	37
2011	NA	NA	1857	260,000	217	96	38
2012	NA	NA	1726	263,000	214	97	42
2013	13	12,943	1701	264,500	208	97	45
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>1882</b>	<b>\$259,783</b>	<b>\$214</b>	<b>97%</b>	<b>39</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	11	903	95	255,000	NA	97	49
February	13	977	126	264,900	NA	97	31
March	13	1088	137	265,000	NA	96	41
April	13	1145	154	258,777	NA	96	36
May	13	1228	165	259,500	NA	98	41
June	13	1215	160	270,000	NA	98	46
July	14	1249	177	280,000	NA	97	47
August	14	1186	165	277,500	NA	99	48
September	13	1122	144	254,500	NA	96	55
October	15	1051	161	273,000	NA	98	52
November	11	1013	109	242,000	188	97	42
December	15	766	112	266,130	211	97	52
<b>ANNUAL AVG</b>	<b>13%</b>	<b>1079</b>	<b>142</b>	<b>\$263,859</b>	<b>NA</b>	<b>97%</b>	<b>45</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	11	882	93	272,000	209	97	48
February	11	1024	114	272,250	219	97	30
March	15	193	164	254,500	216	98	32
April	15	1198	174	281,000	210	98	43
May	13	1288	162	285,000	223	97	30
June	15	1292	196	281,000	217	98	31
July	14	1261	177	281,000	212	97	33
August	12	1198	145	262,000	214	95	45
September	13	1178	158	266,000	204	96	44
October	13	1156	150	273,000	220	97	45
November	11	1133	123	265,000	207	96	46
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>13%</b>	<b>1073</b>	<b>151</b>	<b>\$247,911</b>	<b>\$214</b>	<b>97%</b>	<b>39</b>

\*BLUE: BUYERS MARKET: 0 -17    WHITE: BALANCED MARKET 18-22    SILVER: SELLERS MARKET: 23+    SOURCE: FVREB MLS®  
 ALL DATA RECORDED IS MEDIAN.    ATTACHED PROPERTIES: CONDO'S & TH'S    DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	679	765,000	282	97	40
2009	NA	NA	1134	686,950	259	99	45
2010	NA	NA	1088	735,000	286	98	33
2011	NA	NA	1579	825,000	312	97	22
2012	NA	NA	981	835,000	326	97	35
2013	13	8,053	1081	820,000	280	97	42
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>1090</b>	<b>\$777,825</b>	<b>\$291</b>	<b>98%</b>	<b>36</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	6	542	35	785,000	NA	96	53
February	8	681	56	879,000	NA	95	20
March	14	723	100	805,000	NA	97	29
April	16	748	123	821,000	NA	97	34
May	15	773	114	843,500	NA	98	26
June	13	769	103	775,000	NA	95	47
July	16	723	117	825,000	NA	98	38
August	14	688	94	793,941	NA	93	61
September	10	716	72	889,650	NA	96	51
October	15	667	100	830,000	NA	98	47
November	17	592	98	786,500	269	98	55
December	17	431	72	845,560	276	94	62
<b>ANNUAL AVG</b>	<b>13%</b>	<b>671</b>	<b>90</b>	<b>\$823,263</b>	<b>NA</b>	<b>96%</b>	<b>44</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	14	521	73	820,000	265	98	50
February	15	586	90	893,598	302	91	21
March	18	588	108	834,000	292	97	33
April	19	642	125	878,000	320	98	33
May	23	642	149	925,000	310	99	25
June	21	639	136	860,000	310	98	35
July	20	617	123	845,000	294	97	40
August	17	596	102	948,750	304	97	45
September	17	607	102	824,000	312	100	28
October	26	552	141	910,000	308	96	37
November	20	483	96	846,750	292	96	33
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>19%</b>	<b>588</b>	<b>113</b>	<b>\$871,373</b>	<b>\$301</b>	<b>97%</b>	<b>35</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	729	331,250	268	97	40
2009	NA	NA	983	327,000	250	96	43
2010	NA	NA	897	344,900	267	97	35
2011	NA	NA	929	349,000	269	97	41
2012	NA	NA	882	351,750	266	96	42
2013	13	7351	963	359,900	284	97	48
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>897</b>	<b>\$343,967</b>	<b>\$267</b>	<b>97%</b>	<b>42</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	6	546	31	316,000	NA	93	65
February	10	576	58	358,950	NA	97	74
March	16	613	96	374,739	NA	95	44
April	10	690	68	355,500	NA	96	43
May	13	718	93	379,000	NA	95	39
June	11	697	77	353,500	NA	98	48
July	18	668	123	342,000	NA	98	48
August	14	636	91	365,000	NA	95	54
September	12	647	75	365,000	NA	94	48
October	17	606	105	359,900	NA	100	51
November	13	556	75	340,000	291	97	53
December	18	398	73	345,000	284	98	67
<b>ANNUAL AVG</b>	<b>13%</b>	<b>613</b>	<b>80</b>	<b>\$354,549</b>	<b>NA</b>	<b>96%</b>	<b>53</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	512	42	358,720	305	95	46
February	15	578	85	372,000	292	98	36
March	15	612	94	345,000	300	99	25
April	15	674	104	328,750	275	99	28
May	17	693	116	377,500	289	96	38
June	20	686	140	384,750	291	97	36
July	22	632	136	352,570	280	98	35
August	14	597	85	373,738	285	96	44
September	18	595	108	381,900	316	97	53
October	18	613	110	351,500	282	98	48
November	11	575	65	356,000	291	97	37
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>16%</b>	<b>615</b>	<b>99</b>	<b>\$362,039</b>	<b>\$291</b>	<b>97%</b>	<b>39</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	453	475,000	224	97	29
2009	NA	NA	540	455,000	213	97	27
2010	NA	NA	519	475,000	220	97	19
2011	NA	NA	596	507,750	228	98	15
2012	NA	NA	479	521,000	241	98	21
2013	20	2269	464	529,500	236	98	22
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>509</b>	<b>\$493,875</b>	<b>\$227</b>	<b>98%</b>	<b>22</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	14	152	21	485,000	NA	96	39
February	17	176	30	521,500	NA	98	21
March	16	196	32	521,750	NA	98	12
April	27	201	54	529,750	NA	98	30
May	20	231	47	528,000	NA	98	20
June	27	215	57	536,500	NA	98	16
July	25	220	55	526,000	NA	97	29
August	22	209	45	550,000	NA	97	33
September	21	202	43	529,000	NA	97	17
October	19	182	34	519,000	NA	97	21
November	16	166	26	550,000	243	99	35
December	18	119	21	505,000	246	97	31
<b>ANNUAL AVG</b>	<b>20%</b>	<b>189</b>	<b>39</b>	<b>\$525,125</b>	<b>NA</b>	<b>98%</b>	<b>25</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	14	153	21	585,000	270	98	45
February	28	153	43	570,000	239	102	17
March	25	185	47	545,000	226	97	13
April	29	203	58	547,500	256	98	12
May	31	208	65	535,000	243	97	16
June	29	211	61	559,000	261	98	17
July	24	217	53	555,000	243	99	13
August	27	191	51	552,500	254	99	21
September	30	175	52	561,250	257	97	14
October	36	157	56	574,000	248	97	40
November	34	131	45	564,000	241	97	25
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>28%</b>	<b>180</b>	<b>50</b>	<b>\$558,932</b>	<b>\$249</b>	<b>98%</b>	<b>21</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	53	280,000	216	95	25
2009	NA	NA	95	284,000	206	95	36
2010	NA	NA	119	379,900	246	103	15
2011	NA	NA	112	296,450	231	96	32
2012	NA	NA	90	386,500	232	97	26
2013	19	664	120	354,250	246	96	36
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>98</b>	<b>\$330,183</b>	<b>\$230</b>	<b>97%</b>	<b>28</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	19	42	8	319,500	NA	98	27
February	18	51	9	529,900	NA	100	35
March	21	53	11	499,900	NA	100	11
April	16	61	10	278,500	NA	98	40
May	11	65	7	230,000	NA	96	63
June	11	63	7	239,500	NA	96	64
July	11	64	7	295,000	NA	99	66
August	18	62	11	269,500	NA	98	22
September	20	65	13	428,500	NA	96	38
October	33	52	17	317,000	NA	98	36
November	24	49	12	613,000	320	100	23
December	22	37	8	334,250	228	96	60
<b>ANNUAL AVG</b>	<b>19%</b>	<b>55</b>	<b>10</b>	<b>\$362,879</b>	<b>NA</b>	<b>98%</b>	<b>40</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	55	5	220,000	181	96	61
February	26	62	16	431,400	273	99	2
March	7	74	5	254,900	443	100	15
April	17	75	13	325,000	193	99	34
May	18	73	13	469,500	251	99	39
June	10	79	8	352,500	234	98	44
July	12	84	10	348,250	219	97	49
August	16	86	14	275,000	203	95	20
September	12	86	10	455,500	262	98	77
October	19	72	14	437,500	242	98	50
November	14	64	9	298,000	220	99	77
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>15%</b>	<b>74</b>	<b>11</b>	<b>\$351,595</b>	<b>\$247</b>	<b>98%</b>	<b>43</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	521	529,000	196	99	38
2009	NA	NA	848	515,000	187	99	29
2010	NA	NA	729	548,000	197	100	31
2011	NA	NA	722	545,758	196	97	33
2012	NA	NA	620	545,000	200	98	31
2013	21	2824	585	550,000	204	97	33
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>671</b>	<b>\$538,793</b>	<b>\$197</b>	<b>98%</b>	<b>33</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	16	207	33	522,000	NA	96	49
February	14	240	34	519,000	NA	99	17
March	20	255	52	569,500	NA	98	35
April	25	267	66	538,000	NA	96	29
May	27	269	73	572,000	NA	99	25
June	19	273	51	560,000	NA	98	36
July	26	261	68	560,750	NA	98	31
August	22	246	53	567,000	NA	98	32
September	18	239	44	556,000	NA	97	34
October	21	217	46	564,450	NA	99	45
November	20	200	39	555,000	224	99	45
December	20	150	30	561,750	209	97	28
<b>ANNUAL AVG</b>	<b>21%</b>	<b>235</b>	<b>49</b>	<b>\$553,788</b>	<b>NA</b>	<b>98%</b>	<b>34</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	22	190	41	540,000	212	100	50
February	22	207	45	592,500	228	99	13
March	29	208	61	596,000	199	100	24
April	31	238	73	580,000	209	99	16
May	24	278	68	587,750	225	100	18
June	37	250	92	577,500	214	98	29
July	31	234	72	595,750	217	99	20
August	30	222	66	585,500	209	98	30
September	35	210	73	597,000	240	98	18
October	33	183	61	580,000	217	99	22
November	30	168	50	605,309	207	99	45
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>29%</b>	<b>217</b>	<b>64</b>	<b>\$585,210</b>	<b>\$216</b>	<b>99%</b>	<b>26</b>

\*BLUE: BUYERS MARKET: 0 -17    WHITE: BALANCED MARKET 18-22    SILVER: SELLERS MARKET: 23+    SOURCE: FVREB MLS®  
 ALL DATA RECORDED IS MEDIAN.    ATTACHED PROPERTIES: CONDO'S & TH'S    DETACHED PROPERTIES: SINGLE FAMILY HOMES



## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	456	327,250	231	98	32
2009	NA	NA	539	311,000	214	98	32
2010	NA	NA	495	324,000	233	100	30
2011	NA	NA	468	318,700	227	98	38
2012	NA	NA	479	312,250	223	98	42
2013	18	2632	463	305,000	222	98	48
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>483</b>	<b>\$316,367</b>	<b>\$225</b>	<b>98%</b>	<b>37</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	212	20	271,950	NA	94	76
February	15	237	35	277,000	NA	97	43
March	12	251	31	308,602	NA	98	36
April	22	237	51	312,000	NA	95	38
May	12	260	30	297,000	NA	94	51
June	18	238	42	310,500	NA	98	52
July	20	238	48	317,923	NA	96	53
August	22	211	47	295,680	NA	97	49
September	19	214	40	275,000	NA	98	46
October	25	196	49	308,935	NA	100	44
November	17	199	34	314,344	248	98	45
December	26	139	39	323,000	223	99	52
<b>ANNUAL AVG</b>	<b>18%</b>	<b>219</b>	<b>39</b>	<b>\$300,995</b>	<b>NA</b>	<b>97%</b>	<b>49</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	11	185	20	324,450	232	99	57
February	17	195	34	321,656	225	97	22
March	19	220	41	322,000	230	98	28
April	20	240	47	298,000	222	98	47
May	18	265	47	297,000	218	97	47
June	22	259	58	334,000	223	99	28
July	21	257	53	312,737	221	98	32
August	16	269	43	323,643	225	98	44
September	19	266	50	315,500	218	97	48
October	25	242	60	331,666	232	98	28
November	16	224	36	324,200	223	98	55
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>19%</b>	<b>238</b>	<b>44</b>	<b>\$318,623</b>	<b>\$224</b>	<b>98%</b>	<b>40</b>

\*BLUE: BUYERS MARKET: 0 -17    WHITE: BALANCED MARKET 18-22    SILVER: SELLERS MARKET: 23+    SOURCE: FVREB MLS®  
 ALL DATA RECORDED IS MEDIAN.    ATTACHED PROPERTIES: CONDO'S & TH'S    DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1098	524,900	209	99	38
2009	NA	NA	1389	500,000	199	98	34
2010	NA	NA	1006	525,000	216	98	30
2011	NA	NA	1236	540,000	215	98	29
2012	NA	NA	1225	554,800	215	98	31
2013	25	4640	1251	560,000	226	97	29
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>1201</b>	<b>\$534,117</b>	<b>\$213</b>	<b>98%</b>	<b>32</b>

## 2013 MONTHLY STATISTICS<sup>96</sup>

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	14	395	55	505,000	NA	97	55
February	17	442	76	551,200	NA	96	24
March	23	455	105	555,500	NA	99	32
April	29	46	141	550,000	NA	97	24
May	26	510	134	546,271	NA	96	24
June	30	474	140	567,394	NA	97	34
July	29	453	133	525,000	NA	99	36
August	27	422	114	579,000	NA	101	28
September	25	415	103	592,000	NA	99	31
October	25	398	99	585,000	NA	99	20
November	23	364	85	591,000	225	99	29
December	26	266	70	587,500	221	98	44
<b>ANNUAL AVG</b>	<b>25%</b>	<b>387</b>	<b>105</b>	<b>\$561,239</b>	<b>NA</b>	<b>98%</b>	<b>32</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	17	339	57	565,400	229	100	40
February	22	392	85	617,550	210	100	18
March	32	413	133	580,000	247	98	20
April	30	450	136	578,000	246	99	16
May	31	465	146	588,500	235	98	21
June	35	431	152	600,000	229	97	24
July	31	421	131	620,000	256	98	21
August	31	380	119	590,000	229	98	24
September	29	384	111	585,000	239	98	25
October	35	340	118	598,000	238	98	15
November	32	298	94	580,450	240	98	29
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>30%</b>	<b>392</b>	<b>117</b>	<b>\$591,173</b>	<b>\$236</b>	<b>98%</b>	<b>23</b>

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**HISTORIC ANNUAL STATISTICS**

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1082	270,000	228	98	27
2009	NA	NA	1239	265,000	213	98	36
2010	NA	NA	1018	274,000	221	98	33
2011	NA	NA	996	284,000	216	98	38
2012	NA	NA	1000	277,000	215	97	41
2013	18	5,596	1013	275,000	214	98	39
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>1058</b>	<b>\$274,167</b>	<b>\$218</b>	<b>98%</b>	<b>36</b>

**2013 MONTHLY STATISTICS**

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	426	37	252,177	NA	99	70
February	15	452	70	215,000	NA	98	40
March	16	485	77	265,000	NA	98	25
April	19	519	97	279,000	NA	97	34
May	20	527	108	300,500	NA	99	23
June	22	506	113	270,000	NA	97	39
July	15	514	77	255,000	NA	98	51
August	19	498	97	287,000	NA	98	50
September	23	458	105	283,000	NA	96	42
October	20	446	91	254,900	NA	97	46
November	18	425	77	270,000	218	97	40
December	19	340	66	277,750	207	97	40
<b>ANNUAL AVG</b>	<b>18%</b>	<b>466</b>	<b>85</b>	<b>\$267,444</b>	<b>NA</b>	<b>98%</b>	<b>42</b>

**2014 MONTHLY STATISTICS**

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	16	397	63	205,900	174	97	43
February	16	451	70	254,000	217	97	25
March	20	496	99	285,000	224	96	33
April	23	542	124	296,000	226	99	30
May	27	558	148	269,450	227	97	27
June	22	558	122	308,950	228	98	32
July	24	535	131	293,000	224	98	23
August	21	518	110	300000	232	98	34
September	21	512	110	318,950	237	97	38
October	28	504	139	295,500	228	99	27
November	16	492	80	274,750	224	98	39
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>21%</b>	<b>506</b>	<b>109</b>	<b>\$281,955</b>	<b>\$222</b>	<b>98%</b>	<b>32</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1107	424,000	172	97	39
2009	NA	NA	1235	404,000	162	96	38
2010	NA	NA	1034	424,000	168	98	34
2011	NA	NA	965	424,000	165	97	39
2012	NA	NA	990	415,000	165	97	39
2013	16	5942	985	418,500	162	97	31
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>1053</b>	<b>\$418,250</b>	<b>\$166</b>	<b>97%</b>	<b>37</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	11	440	50	405,000	NA	98	57
February	14	478	66	442,381	NA	96	29
March	16	525	82	430,250	NA	99	19
April	20	522	103	410,000	NA	98	23
May	17	546	95	402,000	NA	96	43
June	20	522	106	424,750	NA	100	26
July	18	541	99	420,000	NA	98	39
August	17	515	89	422,500	NA	97	30
September	16	525	85	418,000	NA	95	31
October	16	519	82	411,006	NA	98	38
November	16	460	74	434,200	161	97	29
December	15	349	54	389,500	163	97	41
<b>ANNUAL AVG</b>	<b>16%</b>	<b>495</b>	<b>82</b>	<b>\$417,466</b>	<b>NA</b>	<b>97%</b>	<b>34</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	12	378	47	425,000	153	97	59
February	23	376	88	407,750	165	97	21
March	23	413	96	421,000	163	98	13
April	23	467	107	413,600	165	99	23
May	23	497	113	441,500	168	98	15
June	26	480	123	437,000	174	99	20
July	24	461	112	417,500	170	97	27
August	20	443	89	425,900	168	100	28
September	21	442	95	465,000	184	97	25
October	22	426	94	430,000	175	98	29
November	19	393	73	445,000	168	98	27
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>21%</b>	<b>434</b>	<b>94</b>	<b>\$429,932</b>	<b>\$168</b>	<b>98%</b>	<b>26</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	952	210,000	187	96	34
2009	NA	NA	971	198,000	165	97	44
2010	NA	NA	946	195,000	172	98	42
2011	NA	NA	867	199,619	165	97	49
2012	NA	NA	823	193,000	155	97	49
2013	14	5989	847	191,000	164	96	44
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>901</b>	<b>\$197,770</b>	<b>\$168</b>	<b>97%</b>	<b>44</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	448	34	197,500	NA	94	80
February	14	479	68	230,450	NA	99	25
March	17	496	83	215,000	NA	99	39
April	15	522	79	173,000	NA	97	36
May	16	560	89	170,000	NA	95	52
June	13	559	70	198,000	NA	95	42
July	16	531	84	187,700	NA	98	57
August	17	521	90	182,700	NA	94	34
September	12	515	62	194,500	NA	95	41
October	17	506	86	159,750	NA	97	41
November	12	473	55	208,000	157	97	41
December	13	379	51	201,000	169	97	49
<b>ANNUAL AVG</b>	<b>14%</b>	<b>499</b>	<b>71</b>	<b>\$193,133</b>	<b>NA</b>	<b>96%</b>	<b>45</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	417	43	188,000	164	94	60
February	25	302	76	220,000	188	97	66
March	13	475	60	193,500	154	95	41
April	16	505	79	215,000	173	96	43
May	15	525	78	217,400	184	98	46
June	16	549	87	207,000	152	97	43
July	17	498	83	200,000	170	99	43
August	11	501	55	187,000	161	98	61
September	17	468	78	190,000	160	96	49
October	16	440	69	198,000	170	99	54
November	16	416	67	169,000	145	95	49
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>16%</b>	<b>463</b>	<b>70</b>	<b>\$198,627</b>	<b>\$166</b>	<b>97%</b>	<b>50</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	507	385,000	168	99	44
2009	NA	NA	575	368,000	154	98	49
2010	NA	NA	478	384,000	158	97	43
2011	NA	NA	492	360,300	159	97	50
2012	NA	NA	448	350,000	156	97	54
2013	15	3249	475	355,000	154	98	47
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>496</b>	<b>\$367,050</b>	<b>\$158</b>	<b>98%</b>	<b>48</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	242	23	313,000	NA	98	67
February	12	255	30	322,500	NA	98	72
March	11	262	30	350,000	NA	96	28
April	17	281	48	340,000	NA	99	35
May	18	307	54	368,450	NA	99	32
June	18	295	52	372,750	NA	100	44
July	19	289	56	371,000	NA	98	60
August	13	304	38	373,750	NA	98	57
September	17	290	49	371,000	NA	98	33
October	16	266	42	347,450	NA	99	34
November	13	247	32	330,000	150	97	66
December	11	211	24	335,750	150	97	57
<b>ANNUAL AVG</b>	<b>15%</b>	<b>271</b>	<b>40</b>	<b>\$349,638</b>	<b>NA</b>	<b>98%</b>	<b>49</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	12	234	29	360,000	150	100	45
February	20	228	45	378,000	158	97	49
March	18	229	42	382,250	159	98	29
April	19	268	51	385,000	157	96	34
May	17	287	49	370,000	160	99	28
June	21	287	59	379,000	164	97	37
July	26	261	68	394,650	163	99	38
August	13	288	37	400,000	163	95	39
September	23	268	62	388,500	154	95	47
October	13	254	34	381,500	182	97	36
November	19	248	47	375,000	156	98	49
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>18%</b>	<b>259</b>	<b>48</b>	<b>\$381,264</b>	<b>\$161</b>	<b>97%</b>	<b>39</b>

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## HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2004	NA	NA	NA	NA	NA	NA	NA
2005	NA	NA	NA	NA	NA	NA	NA
2006	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	70	239,450	195	96	41
2009	NA	NA	87	235,000	167	98	110
2010	NA	NA	95	218,000	171	97	74
2011	NA	NA	68	191,000	164	96	51
2012	NA	NA	49	185,000	169	97	58
2013	9	744	70	181,000	157	95	87
2014	NA	NA	NA	NA	NA	NA	NA
<b>6 YR AVG</b>	<b>NA</b>	<b>NA</b>	<b>73</b>	<b>\$208,242</b>	<b>\$171</b>	<b>97%</b>	<b>70</b>

## 2013 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	6	63	4	136,500	NA	92	80
February	8	62	5	138,000	NA	93	154
March	8	63	5	150,000	NA	96	54
April	14	69	10	171,950	NA	98	128
May	13	69	9	178,000	NA	94	57
June	8	66	5	180,000	NA	95	37
July	5	65	3	178,500	NA	94	54
August	8	61	5	151,000	NA	92	67
September	8	64	5	182,000	NA	96	107
October	15	61	9	215,000	NA	98	112
November	7	55	4	181,500	125	96	79
December	13	46	6	224,500	152	99	106
<b>ANNUAL AVG</b>	<b>9%</b>	<b>62</b>	<b>6</b>	<b>\$173,913</b>	<b>NA</b>	<b>95%</b>	<b>86</b>

## 2014 MONTHLY STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	54	5	198,000	184	95	160
February	11	53	6	181,750	176	96	163
March	0	60	0	0	0	0	0
April	7	69	5	285,000	199	97	62
May	8	66	5	176,000	165	98	31
June	13	64	8	232,500	168	95	45
July	8	66	5	226,000	184	97	101
August	6	62	4	149,650	145	99	48
September	5	61	3	179,000	197	97	102
October	9	55	5	208,000	150	97	171
November	7	69	5	107,500	104	98	245
December	NA	NA	NA	NA	NA	NA	NA
<b>YTD AVG</b>	<b>8%</b>	<b>62</b>	<b>5</b>	<b>\$176,673</b>	<b>\$152</b>	<b>88%</b>	<b>103</b>

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