

# News Release



FOR IMMEDIATE RELEASE:

## Home buyer competition keeps home sellers in the driver's seat

**VANCOUVER, B.C. – February 2, 2016** – Home buyer activity remains at near record levels across the Metro Vancouver housing market.

Residential property sales in Greater Vancouver totalled 2,519 in January 2016, an increase of 31.7 per cent from the 1,913 sales recorded in January 2015 and a 10.9 per cent decline compared to December 2015 when 2,827 home sales occurred.

Last month's sales were 46 per cent above the 10-year sales average for the month and rank as the second highest January on record.

“Fundamental economics are driving today's market. Home buyer demand is at near record heights and home seller supply is as low as we've seen in many years,” Darcy McLeod, REBGV president said.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 4,442 in January 2016. This represents a 6.2 per cent decline compared to the 4,737 units listed in January 2015 and a 119.8 per cent increase compared to December 2015 when 2,021 properties were listed.

“The MLS® is the most powerful real estate marketing system in the country. If you're thinking of selling, it's important to talk with your REALTOR® about putting your home on the MLS® system to ensure your property gets maximum exposure,” McLeod said.

The total number of properties currently listed for sale on the MLS® system in Metro Vancouver is 6,635, a 38.6 per cent decline compared to January 2015 (10,811) and a 10.1 per cent increase compared to December 2015 (6,024).

The sales-to-active listings ratio for January 2016 is 38 per cent. This is indicative of a seller's market.

Generally, analysts say that downward pressure on home prices occurs when the ratio dips below the 12 per cent mark, while home prices often experience upward pressure when it reaches the 20 to 22 per cent range in a particular community for a sustained period of time.

Sales of detached properties in January 2016 reached 1,047, an increase of 34.1 per cent from the 781 detached sales recorded in January 2015. The benchmark price for detached properties increased 27.9 per cent from January 2015 to \$1,293,700.

Sales of apartment properties reached 1,096 in January 2016, an increase of 35.5 per cent compared to the 809 sales in January 2015. The benchmark price of an apartment property increased 19.4 per cent from January 2015 to \$456,600.

Attached property sales in January 2016 totalled 376, an increase of 16.4 per cent compared to the 323 sales in January 2015. The benchmark price of an attached unit increased 16.4 per cent from January 2015 to \$563,700.

**\*Editor's Note:** Areas covered by Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminister, Richmond, Port Moody, Port Coquitlam, Coquitlam, New Westminister, Pitt Meadows, Maple Ridge, and South Delta.

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The Real Estate Board of Greater Vancouver is an association representing more than 12,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit [www.rebgv.org](http://www.rebgv.org).

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$692,200	195.2	3.4%	6.8%	12.0%	21.5%	30.2%	34.7%	72.0%
	Greater Vancouver	\$790,200	206.8	3.7%	7.3%	12.6%	22.9%	34.1%	38.5%	81.7%
	Bowen Island	\$656,300	142.3	2.3%	1.9%	6.8%	13.0%	14.6%	18.1%	25.7%
	Burnaby East	\$699,600	193.1	-1.3%	1.1%	4.7%	17.7%	28.9%	33.0%	69.7%
	Burnaby North	\$653,800	196.5	4.4%	5.9%	10.4%	21.5%	30.7%	33.0%	74.2%
	Burnaby South	\$707,600	200.0	1.3%	2.4%	8.1%	16.6%	28.9%	31.8%	75.7%
	Coquitlam	\$673,000	199.7	5.5%	8.3%	14.7%	24.7%	36.8%	42.0%	77.8%
	Ladner	\$700,200	194.6	-0.1%	6.5%	10.1%	23.9%	33.7%	37.2%	74.1%
	Maple Ridge	\$466,200	157.5	5.3%	7.6%	11.1%	17.1%	20.8%	20.0%	43.8%
	New Westminster	\$453,900	193.3	3.9%	6.1%	11.0%	19.1%	27.5%	30.2%	67.6%
	North Vancouver	\$848,300	191.4	2.7%	8.6%	12.9%	21.6%	34.8%	40.9%	71.2%
	Pitt Meadows	\$454,900	166.4	3.7%	6.1%	6.9%	12.2%	20.7%	22.1%	50.7%
	Port Coquitlam	\$502,000	177.9	3.6%	6.5%	10.9%	21.2%	27.6%	28.6%	57.4%
	Port Moody	\$671,700	185.7	3.3%	7.5%	12.3%	22.7%	34.8%	37.3%	62.0%
	Richmond	\$743,000	215.3	3.7%	6.8%	13.0%	23.8%	32.7%	32.7%	89.7%
	Squamish	\$526,500	171.6	5.0%	7.9%	11.1%	21.0%	36.4%	44.3%	58.4%
	Sunshine Coast	\$428,100	150.0	8.7%	12.0%	13.1%	21.3%	20.6%	23.0%	30.5%
	Tsawwassen	\$812,400	203.5	1.8%	7.6%	12.3%	30.0%	38.8%	51.2%	79.9%
	Vancouver East	\$842,200	246.7	4.4%	9.0%	15.0%	26.7%	42.2%	54.3%	112.7%
	Vancouver West	\$1,080,000	227.6	3.4%	7.6%	13.8%	24.3%	38.9%	44.8%	96.4%
West Vancouver	\$2,289,400	245.7	5.0%	10.9%	15.8%	31.2%	48.9%	72.9%	117.6%	
Whistler	\$583,200	135.5	2.1%	2.3%	5.3%	14.3%	27.5%	28.2%	25.7%	
Single Family Detached	Lower Mainland	\$1,019,300	216.5	3.1%	7.3%	12.4%	25.4%	37.5%	47.2%	92.8%
	Greater Vancouver	\$1,292,100	238.3	3.3%	7.8%	13.0%	27.8%	43.1%	53.4%	112.0%
	Bowen Island	\$656,300	142.3	2.3%	1.9%	6.8%	13.0%	14.6%	18.1%	25.7%
	Burnaby East	\$1,058,100	236.6	5.7%	9.9%	15.3%	36.8%	50.0%	59.9%	107.5%
	Burnaby North	\$1,309,300	253.2	4.3%	6.0%	11.9%	30.3%	46.7%	61.5%	125.9%
	Burnaby South	\$1,345,700	257.6	3.5%	6.9%	10.8%	26.8%	45.8%	62.4%	125.0%
	Coquitlam	\$1,000,100	221.9	4.1%	8.5%	14.5%	28.6%	43.7%	55.7%	99.2%
	Ladner	\$868,600	209.4	0.1%	9.1%	14.9%	30.6%	42.4%	50.3%	87.6%
	Maple Ridge	\$560,900	159.8	2.6%	5.6%	9.8%	16.6%	22.3%	24.9%	47.4%
	New Westminster	\$898,500	222.9	3.0%	7.0%	12.4%	32.2%	41.5%	46.9%	96.7%
	North Vancouver	\$1,376,400	219.1	4.1%	11.8%	17.1%	31.4%	49.7%	62.5%	97.4%
	Pitt Meadows	\$632,100	178.1	4.3%	6.8%	10.0%	18.5%	28.3%	34.1%	62.8%
	Port Coquitlam	\$757,300	202.0	2.5%	6.7%	12.3%	28.7%	38.5%	46.8%	81.0%
	Port Moody	\$1,143,100	211.1	2.1%	5.9%	11.3%	24.0%	40.7%	47.9%	87.3%
	Richmond	\$1,336,700	268.1	3.1%	7.7%	14.7%	29.6%	42.7%	43.7%	136.2%
	Squamish	\$659,700	175.4	4.3%	7.3%	11.2%	22.3%	34.1%	43.9%	59.9%
	Sunshine Coast	\$429,200	150.4	9.5%	12.9%	14.1%	22.4%	21.3%	23.2%	30.9%
	Tsawwassen	\$1,047,200	225.5	2.5%	9.7%	17.4%	37.8%	50.4%	69.7%	98.5%
	Vancouver East	\$1,253,600	277.1	2.5%	6.7%	12.4%	28.6%	53.2%	71.5%	143.7%
	Vancouver West	\$2,942,500	302.1	2.0%	6.1%	10.9%	25.1%	47.3%	60.2%	166.6%
West Vancouver	\$2,756,800	262.1	5.3%	11.3%	15.6%	32.2%	52.0%	81.0%	131.3%	
Whistler	\$1,121,900	155.3	3.3%	4.1%	7.8%	17.0%	27.5%	31.3%	43.0%	

**HOW TO READ THE TABLE:**

- **Benchmark Price:** Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- **Price Index:** Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- **x Month/Year Change %:** Percentage change of index over a period of x month(s)/year(s)  
 In January 2005, the indexes are set to 100.  
 Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.  
 The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$463,400	167.7	3.1%	6.1%	9.2%	15.3%	20.1%	19.4%	50.0%
	Greater Vancouver	\$563,700	182.2	2.5%	5.9%	9.0%	16.3%	24.7%	24.5%	62.4%
	Burnaby East	\$404,800	145.2	-5.4%	-7.8%	-10.9%	-5.2%	1.3%	-0.1%	30.5%
	Burnaby North	\$479,500	178.8	7.0%	9.5%	8.8%	18.3%	23.9%	15.6%	59.5%
	Burnaby South	\$461,200	165.5	1.3%	1.0%	4.9%	10.1%	13.7%	11.0%	50.5%
	Coquitlam	\$466,600	171.4	5.0%	4.8%	11.5%	18.4%	23.0%	28.1%	51.4%
	Ladner	\$513,400	170.1	-2.7%	-0.2%	1.7%	10.7%	20.6%	13.8%	51.3%
	Maple Ridge	\$323,300	157.0	6.6%	6.4%	10.6%	14.9%	20.2%	14.2%	41.1%
	New Westminster	\$427,000	160.4	-4.0%	-3.0%	-4.5%	2.9%	13.9%	11.3%	44.2%
	North Vancouver	\$702,700	168.2	-0.1%	4.9%	8.2%	15.9%	25.0%	27.4%	51.3%
	Pitt Meadows	\$379,500	164.2	0.4%	4.1%	4.9%	9.4%	20.6%	14.7%	48.6%
	Port Coquitlam	\$441,400	167.4	6.2%	5.9%	9.9%	17.1%	20.7%	20.0%	47.0%
	Port Moody	\$524,900	177.4	4.3%	9.7%	15.6%	23.1%	27.9%	28.2%	56.3%
	Richmond	\$594,500	192.2	0.9%	3.6%	7.8%	14.4%	23.1%	21.4%	71.6%
	Squamish	\$517,800	188.1	6.7%	10.6%	10.0%	22.1%	47.6%	59.1%	81.0%
	Tsawwassen	\$501,400	165.7	-4.7%	-0.7%	0.4%	11.7%	20.0%	7.2%	47.4%
	Vancouver East	\$662,700	218.5	1.8%	10.0%	16.1%	21.7%	28.6%	39.7%	83.5%
Vancouver West	\$909,800	205.8	1.4%	9.6%	12.4%	19.9%	34.3%	39.6%	82.9%	
Whistler	\$665,300	177.9	9.3%	11.6%	10.5%	23.7%	42.9%	48.7%	71.9%	
Apartment	Lower Mainland	\$407,200	177.8	4.2%	6.5%	13.0%	18.0%	23.1%	23.3%	53.4%
	Greater Vancouver	\$456,400	183.5	4.9%	7.4%	13.9%	19.3%	26.6%	26.6%	58.6%
	Burnaby East	\$457,000	173.5	-6.5%	-3.0%	5.8%	10.8%	24.0%	24.9%	46.8%
	Burnaby North	\$390,200	165.0	4.2%	5.4%	9.9%	14.2%	19.1%	18.1%	45.1%
	Burnaby South	\$444,600	178.5	0.5%	0.3%	8.2%	12.0%	22.0%	18.5%	55.6%
	Coquitlam	\$322,200	177.3	9.1%	10.4%	18.3%	21.6%	30.6%	25.7%	55.8%
	Ladner	\$344,600	163.3	2.0%	2.2%	-0.5%	11.4%	12.6%	14.5%	45.9%
	Maple Ridge	\$202,800	146.4	22.0%	23.1%	19.9%	22.8%	12.6%	6.1%	30.1%
	New Westminster	\$326,800	186.1	5.2%	6.6%	12.2%	15.7%	23.5%	25.7%	59.9%
	North Vancouver	\$399,500	162.6	1.2%	4.8%	8.4%	10.0%	17.6%	17.6%	44.0%
	Pitt Meadows	\$258,200	152.6	5.9%	6.7%	3.5%	5.2%	10.3%	13.3%	35.6%
	Port Coquitlam	\$260,500	154.4	2.7%	6.3%	9.7%	13.0%	17.8%	11.5%	35.2%
	Port Moody	\$404,900	168.7	4.3%	8.1%	11.3%	20.0%	31.7%	30.8%	43.2%
	Richmond	\$409,900	173.1	6.7%	7.4%	13.5%	19.2%	22.0%	20.5%	51.3%
	Squamish	\$306,100	147.4	2.9%	4.4%	12.4%	16.2%	35.0%	32.6%	34.7%
	Tsawwassen	\$340,400	143.5	-1.0%	-1.0%	-5.0%	6.6%	4.7%	5.1%	28.2%
	Vancouver East	\$396,100	218.5	8.7%	13.0%	19.9%	25.2%	32.3%	37.3%	83.8%
Vancouver West	\$617,100	199.7	4.5%	8.2%	16.4%	24.1%	34.1%	35.9%	70.4%	
West Vancouver	\$788,600	172.3	3.0%	8.9%	18.6%	22.9%	29.5%	30.1%	54.7%	
Whistler	\$263,500	86.4	-7.9%	-10.0%	-1.3%	4.1%	23.4%	36.7%	-22.2%	

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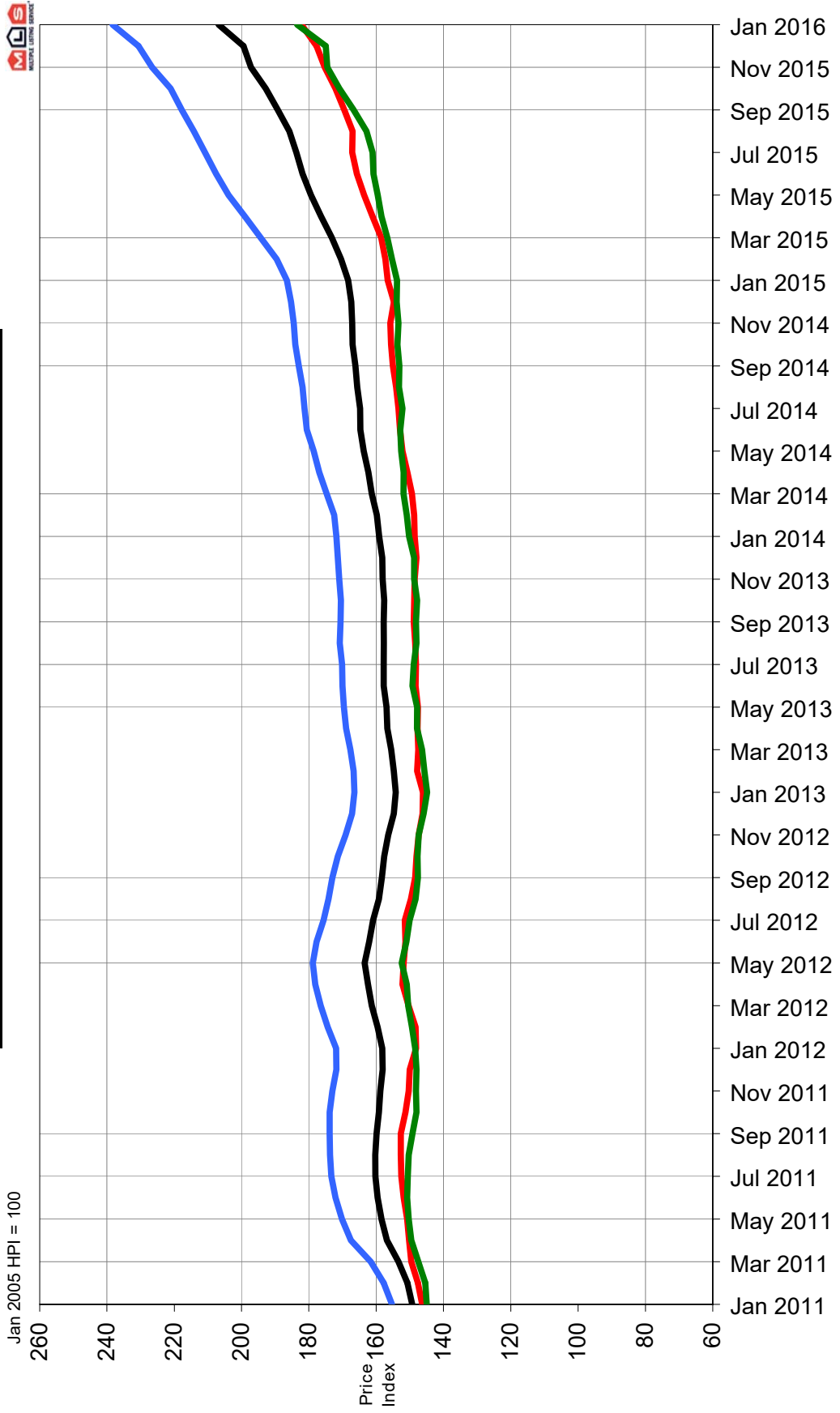
Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Greater Vancouver  
5 Year Trend

Residential Detached Townhouse Apartment



# MLS® SALES Facts



January  
2016

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
January 2016	97 Detached 179 Attached Apartment	103 33 93	52 3 9	1 0 0	111 38 27	22 11 56	68 37 62	27 21 43	22 12 19	162 76 154	17 4 7	42 8 4	99 20 88	134 36 303	82 7 17	8 20 35	1,047 376 1,096
	Median \$1,498,800 Selling \$588,450 Price \$388,000	\$1,199,900 \$629,000 \$326,500	\$1,262,500 n/a n/a	n/a n/a n/a	\$668,000 \$334,277 \$204,900	\$991,500 n/a \$343,250	\$1,615,000 \$790,900 \$397,450	\$780,000 \$551,000 \$242,500	\$1,379,000 n/a n/a	\$1,525,000 \$653,500 \$389,900	n/a n/a n/a	\$421,500 n/a n/a	\$1,458,500 \$798,188 \$399,350	\$3,500,000 \$1,197,500 \$592,500	\$3,069,000 n/a n/a	n/a \$1,040,000 \$265,000	n/a
December 2015	103 Detached 212 Attached Apartment	121 44 77	51 5 16	2 0 0	112 48 27	24 10 67	78 29 102	34 22 41	17 12 22	177 90 153	17 15 10	56 10 10	122 31 108	133 47 331	72 4 10	17 31 39	1,136 466 1,225
	Median \$1,477,857 Selling \$572,450 Price \$385,000	\$1,175,000 \$548,400 \$350,000	\$1,125,000 n/a n/a	n/a n/a n/a	\$600,500 \$323,973 \$212,500	\$962,500 n/a \$323,000	\$1,485,000 \$890,000 \$412,000	\$762,500 \$495,000 \$294,000	n/a n/a \$419,500	\$1,480,000 \$610,000 \$391,350	n/a n/a n/a	\$422,500 n/a n/a	\$1,362,500 \$741,000 \$412,500	\$3,200,000 \$1,081,000 \$588,000	\$3,000,000 n/a n/a	n/a \$550,000 \$274,000	n/a
January 2015	86 Detached 104 Attached Apartment	55 28 53	31 3 11	2 0 0	79 21 22	16 9 58	68 22 57	22 23 20	11 7 13	118 66 102	9 9 11	35 3 4	95 21 95	100 36 230	47 4 7	7 18 22	781 323 809
	Median \$1,075,400 Selling \$430,000 Price \$359,000	\$801,000 \$387,450 \$285,000	\$785,000 n/a n/a	n/a n/a n/a	\$475,000 \$299,899 \$215,500	n/a n/a \$275,950	\$1,210,000 \$679,000 \$392,000	\$587,550 \$397,750 \$241,700	n/a n/a n/a	\$1,090,000 \$549,000 \$339,500	n/a n/a n/a	\$358,500 n/a n/a	\$1,081,000 \$607,000 \$330,000	\$2,450,050 \$750,900 \$498,000	\$2,050,000 n/a n/a	n/a n/a \$269,500	n/a
Jan. - Year-to-date	97 Detached 179 Attached Apartment	103 33 93	52 3 9	1 0 0	111 38 27	22 11 56	68 37 62	27 21 43	22 12 19	162 76 154	17 4 7	42 8 4	99 20 88	134 36 303	82 7 17	8 20 35	1,047 376 1,096
	Median \$1,498,800 Selling \$588,450 Price \$388,000	\$1,199,900 \$629,000 \$326,500	\$1,262,500 n/a n/a	n/a n/a n/a	\$668,000 \$334,277 \$204,900	\$991,500 n/a \$343,250	\$1,615,000 \$790,900 \$397,450	\$780,000 \$551,000 \$242,500	\$1,379,000 n/a n/a	\$1,525,000 \$653,500 \$389,900	n/a n/a n/a	\$421,500 n/a n/a	\$1,458,500 \$798,188 \$399,350	\$3,500,000 \$1,197,500 \$592,500	\$3,069,000 n/a n/a	n/a \$1,040,000 \$265,000	n/a
Jan. - Year-to-date	86 Detached 104 Attached Apartment	55 28 53	31 3 11	2 0 0	79 21 22	16 9 58	68 22 57	22 23 20	11 7 13	118 66 102	9 9 11	35 3 4	95 21 95	100 36 230	47 4 7	7 18 22	781 323 809
	Median \$1,075,400 Selling \$430,000 Price \$359,000	\$801,000 \$387,450 \$285,000	\$785,000 n/a n/a	n/a n/a n/a	\$475,000 \$299,899 \$215,500	n/a n/a \$275,950	\$1,210,000 \$679,000 \$392,000	\$587,550 \$397,750 \$241,700	n/a n/a n/a	\$1,090,000 \$549,000 \$339,500	n/a n/a n/a	\$358,500 n/a n/a	\$1,081,000 \$607,000 \$330,000	\$2,450,050 \$750,900 \$498,000	\$2,050,000 n/a n/a	n/a \$1,040,000 \$265,000	n/a

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



# MLS® LISTINGS Facts



January  
2016

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
Number of Listings	169	167	97	7	177	34	141	54	27	243	29	63	210	324	178	16	1,936
% Sales to Attached Apartment Listings	57%	62%	54%	14%	63%	65%	48%	50%	81%	67%	59%	67%	47%	41%	48%	50%	n/a
% Sales to Attached Apartment Listings	59%	77%	43%	n/a	67%	122%	80%	54%	100%	82%	25%	57%	49%	48%	50%	100%	n/a
% Sales to Attached Apartment Listings	74%	67%	38%	n/a	30%	55%	53%	54%	59%	56%	29%	67%	63%	52%	47%	76%	n/a
Number of Listings	65	81	40	4	74	18	49	21	11	135	10	39	105	97	65	20	834
% Sales to Attached Apartment Listings	32%	19%	1%	0%	19%	8%	21%	12%	11%	53%	3%	7%	23%	30%	4%	23%	266
% Sales to Attached Apartment Listings	141%	63%	9%	0%	34%	31%	66%	35%	16%	191%	2%	2%	63%	231%	9%	28%	921
% Sales to Attached Apartment Listings	158%	149%	128%	50%	151%	133%	159%	162%	155%	131%	170%	144%	116%	137%	111%	85%	n/a
% Sales to Attached Apartment Listings	213%	232%	500%	n/a	253%	125%	138%	183%	109%	170%	500%	143%	135%	157%	100%	135%	n/a
% Sales to Attached Apartment Listings	150%	122%	178%	n/a	79%	216%	155%	117%	138%	80%	500%	500%	171%	143%	111%	139%	n/a
Number of Listings	188	147	64	7	148	25	151	47	32	273	20	81	168	278	192	10	1,831
% Sales to Attached Apartment Listings	93%	54%	9%	1%	80%	21%	63%	21%	11%	135	19	7	39	97	9	16	675
% Sales to Attached Apartment Listings	288%	147%	35%	0%	54%	180%	152%	74%	32%	326	18	8	230	621	38	28	2,231
% Sales to Attached Apartment Listings	46%	37%	48%	29%	53%	64%	45%	47%	34%	43%	45%	43%	57%	36%	24%	70%	n/a
% Sales to Attached Apartment Listings	57%	52%	33%	0%	26%	43%	35%	110%	64%	49%	47%	43%	54%	37%	44%	113%	n/a
% Sales to Attached Apartment Listings	36%	36%	31%	n/a	41%	32%	38%	27%	41%	31%	61%	50%	41%	37%	18%	79%	n/a
Number of Listings	169	167	97	7	177	34	141	54	27	243	29	63	210	324	178	16	1,936
% Sales to Attached Apartment Listings	57%	62%	54%	14%	63%	65%	48%	50%	81%	67%	59%	67%	47%	41%	48%	50%	n/a
% Sales to Attached Apartment Listings	59%	77%	43%	n/a	67%	122%	80%	54%	100%	82%	25%	57%	49%	48%	50%	100%	n/a
% Sales to Attached Apartment Listings	74%	67%	38%	n/a	30%	55%	53%	54%	59%	56%	29%	67%	63%	52%	47%	76%	n/a
Number of Listings	188	147	64	7	148	25	151	47	32	273	20	81	168	278	192	10	1,831
% Sales to Attached Apartment Listings	93%	54%	9%	1%	80%	21%	63%	21%	11%	135	19	7	39	97	9	16	675
% Sales to Attached Apartment Listings	288%	147%	35%	0%	54%	180%	152%	74%	32%	326	18	8	230	621	38	28	2,231
% Sales to Attached Apartment Listings	46%	37%	48%	29%	53%	64%	45%	47%	34%	43%	45%	43%	57%	36%	24%	70%	n/a
% Sales to Attached Apartment Listings	57%	52%	33%	0%	26%	43%	35%	110%	64%	49%	47%	43%	54%	37%	44%	113%	n/a
% Sales to Attached Apartment Listings	36%	36%	31%	n/a	41%	32%	38%	27%	41%	31%	61%	50%	41%	37%	18%	79%	n/a
Number of Listings	169	167	97	7	177	34	141	54	27	243	29	63	210	324	178	16	1,936
% Sales to Attached Apartment Listings	57%	62%	54%	14%	63%	65%	48%	50%	81%	67%	59%	67%	47%	41%	48%	50%	n/a
% Sales to Attached Apartment Listings	59%	77%	43%	n/a	67%	122%	80%	54%	100%	82%	25%	57%	49%	48%	50%	100%	n/a
% Sales to Attached Apartment Listings	74%	67%	38%	n/a	30%	55%	53%	54%	59%	56%	29%	67%	63%	52%	47%	76%	n/a
Number of Listings	188	147	64	7	148	25	151	47	32	273	20	81	168	278	192	10	1,831
% Sales to Attached Apartment Listings	93%	54%	9%	1%	80%	21%	63%	21%	11%	135	19	7	39	97	9	16	675
% Sales to Attached Apartment Listings	288%	147%	35%	0%	54%	180%	152%	74%	32%	326	18	8	230	621	38	28	2,231
% Sales to Attached Apartment Listings	46%	37%	48%	29%	53%	64%	45%	47%	34%	43%	45%	43%	57%	36%	24%	70%	n/a
% Sales to Attached Apartment Listings	57%	52%	33%	0%	26%	43%	35%	110%	64%	49%	47%	43%	54%	37%	44%	113%	n/a
% Sales to Attached Apartment Listings	36%	36%	31%	n/a	41%	32%	38%	27%	41%	31%	61%	50%	41%	37%	18%	79%	n/a

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.



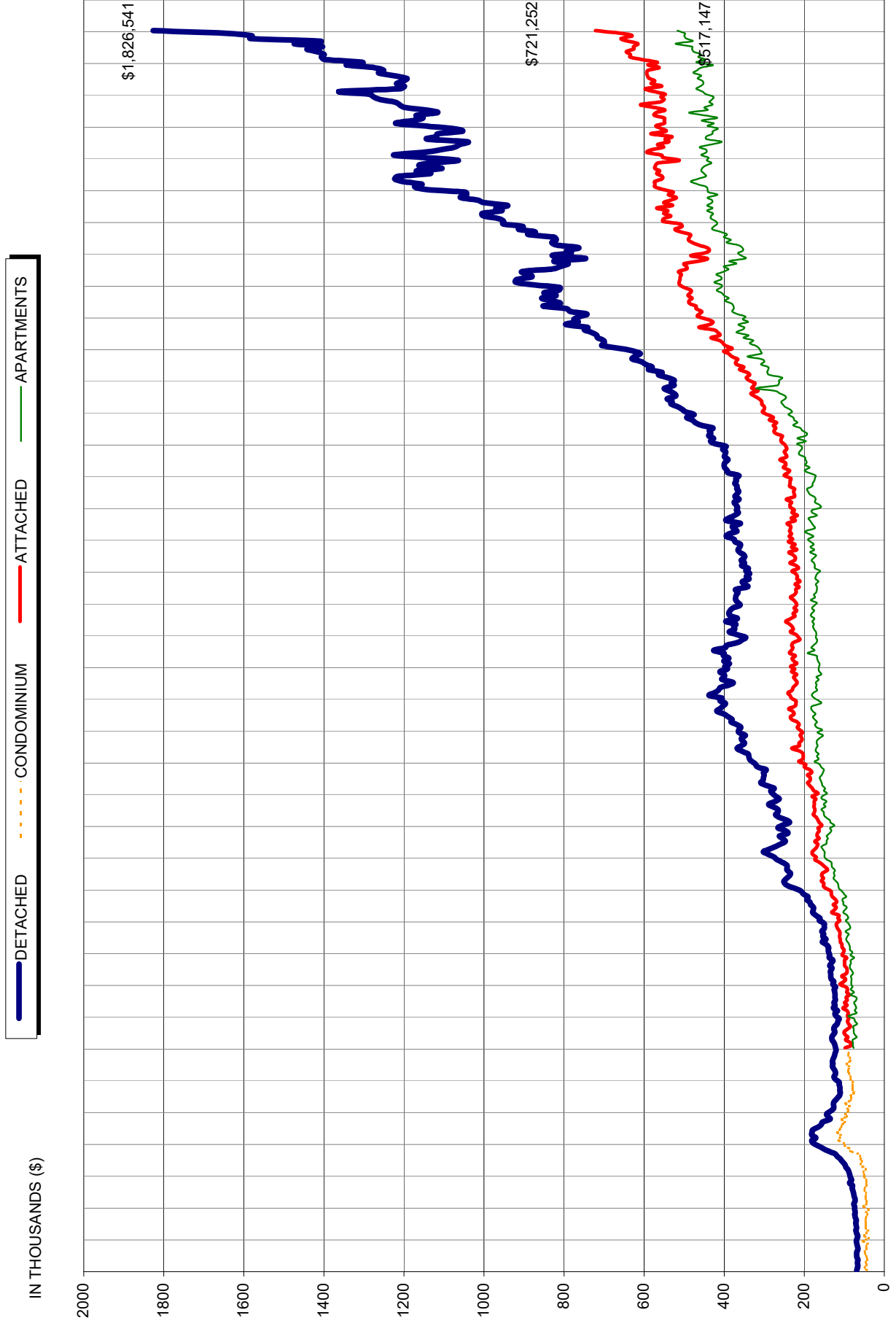
# Listing & Sales Activity Summary

	<u>Listings</u>				<u>Sales</u>						
	1 Jan 2015	2 Dec 2015	3 Jan 2016	Col. 2 & 3 Percentage Variance	5 Jan 2015	6 Dec 2015	7 Jan 2016	Col. 6 & 7 Percentage Variance	9 Nov 2014 - Jan 2015	10 Nov 2015 - Jan 2016	Col. 9 & 10 Percentage Variance
<b>BURNABY</b>				%				%			%
DETACHED	188	65	169	160.0	86	103	97	-5.8	276	316	14.5
ATTACHED	93	32	85	165.6	53	68	50	-26.5	164	203	23.8
APARTMENTS	288	141	242	71.6	104	212	179	-15.6	343	616	79.6
<b>COQUITLAM</b>											
DETACHED	147	81	167	106.2	55	121	103	-14.9	231	332	43.7
ATTACHED	54	19	43	126.3	28	44	33	-25.0	104	127	22.1
APARTMENTS	147	63	138	119.0	53	77	93	20.8	168	278	65.5
<b>DELTA</b>											
DETACHED	64	40	97	142.5	31	51	52	2.0	112	157	40.2
ATTACHED	9	1	7	600.0	3	5	3	-40.0	18	12	-33.3
APARTMENTS	35	9	24	166.7	11	16	9	-43.8	36	43	19.4
<b>MAPLE RIDGE/PITT MEADOWS</b>											
DETACHED	148	74	177	139.2	79	112	111	-0.9	286	368	28.7
ATTACHED	80	19	57	200.0	21	48	38	-20.8	83	163	96.4
APARTMENTS	54	34	90	164.7	22	27	27	0.0	88	94	6.8
<b>NORTH VANCOUVER</b>											
DETACHED	151	49	141	187.8	68	78	68	-12.8	206	248	20.4
ATTACHED	63	21	46	119.0	22	29	37	27.6	89	104	16.9
APARTMENTS	152	66	117	77.3	57	102	62	-39.2	192	298	55.2
<b>NEW WESTMINSTER</b>											
DETACHED	25	18	34	88.9	16	24	22	-8.3	52	82	57.7
ATTACHED	21	8	9	12.5	9	10	11	10.0	28	36	28.6
APARTMENTS	180	31	102	229.0	58	67	56	-16.4	178	232	30.3
<b>PORT MOODY/BELCARRA</b>											
DETACHED	32	11	27	145.5	11	17	22	29.4	44	59	34.1
ATTACHED	11	11	12	9.1	7	12	12	0.0	33	56	69.7
APARTMENTS	32	16	32	100.0	13	22	19	-13.6	42	63	50.0
<b>PORT COQUITLAM</b>											
DETACHED	47	21	54	157.1	22	34	27	-20.6	74	102	37.8
ATTACHED	21	12	39	225.0	23	22	21	-4.5	76	77	1.3
APARTMENTS	74	35	79	125.7	20	41	43	4.9	79	124	57.0
<b>RICHMOND</b>											
DETACHED	273	135	243	80.0	118	177	162	-8.5	354	531	50.0
ATTACHED	135	53	93	75.5	66	90	76	-15.6	216	276	27.8
APARTMENTS	326	191	277	45.0	102	153	154	0.7	343	505	47.2
<b>SUNSHINE COAST</b>											
DETACHED	81	39	63	61.5	35	56	42	-25.0	119	172	44.5
ATTACHED	7	7	14	100.0	3	10	8	-20.0	10	25	150.0
APARTMENTS	8	2	6	200.0	4	10	4	-60.0	14	21	50.0
<b>SQUAMISH</b>											
DETACHED	20	10	29	190.0	9	17	17	0.0	41	69	68.3
ATTACHED	19	3	16	433.3	9	15	4	-73.3	44	43	-2.3
APARTMENTS	18	2	24	1100.0	11	10	7	-30.0	24	25	4.2
<b>VANCOUVER EAST</b>											
DETACHED	168	105	210	100.0	95	122	99	-18.9	315	365	15.9
ATTACHED	39	23	41	78.3	21	31	20	-35.5	96	98	2.1
APARTMENTS	230	63	139	120.6	95	108	88	-18.5	344	336	-2.3
<b>VANCOUVER WEST</b>											
DETACHED	278	97	324	234.0	100	133	134	0.8	316	432	36.7
ATTACHED	97	30	75	150.0	36	47	36	-23.4	122	151	23.8
APARTMENTS	621	231	583	152.4	230	331	303	-8.5	832	1092	31.3
<b>WHISTLER/PEMBERTON</b>											
DETACHED	10	20	16	-20.0	7	17	8	-52.9	27	43	59.3
ATTACHED	16	23	20	-13.0	18	31	20	-35.5	51	88	72.5
APARTMENTS	28	28	46	64.3	22	39	35	-10.3	63	104	65.1
<b>WEST VANCOUVER/HOME SOUND</b>											
DETACHED	192	65	178	173.8	47	72	82	13.9	163	236	44.8
ATTACHED	9	4	14	250.0	4	4	7	75.0	12	19	58.3
APARTMENTS	38	9	36	300.0	7	10	17	70.0	27	43	59.3
<b>GRAND TOTALS</b>											
DETACHED	1824	830	1929	132.4	779	1134	1046	-7.8	2616	3512	34.3
ATTACHED	674	266	571	114.7	323	466	376	-19.3	1146	1478	29.0
APARTMENTS	2231	921	1935	110.1	809	1225	1096	-10.5	2773	3874	39.7





# Residential Average Sale Prices - January 1977 to January 2016



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.

1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016

